AETHEIS Technology Different

AI Tool Selection and Rollout

Choosing platforms on cost, security and fit, and planning adoption

THE PROBLEM

The AI platform decision is made under vendor pressure, on demos, with the licence cost as the only number. Twelve months later usage is low, costs have grown and nobody can say what changed.

YOU LEAVE WITH

1. A comparison of the main AI platforms against your own criteria.
2. A total-cost model that includes usage, integration and change.
3. A rollout and adoption plan with measures for the first 90 days.

LEARNING OUTCOMES

- Compare AI platforms on capability, security, data residency, cost and fit with their stack.
- Build a total-cost model for an AI platform rollout.
- Plan the rollout, the training and the adoption measures for the first 90 days.

DURATION
Full day, 09:00 to 17:00

HANDS-ON
5h30 practice, 1h00 theory (15%)

FORMATS
Public or in-house

GROUP SIZE
10 to 20 participants

LANGUAGE
English; French on request

TOOLS
Laptop; the AI assistant your organisation uses

ATTESTATION
Certificate of attendance

WHO SHOULD ATTEND

IT heads, digital leads, COOs and procurement leads choosing or renewing AI platforms.

WHERE THIS SITS ON THE PORTOLAN ROUTE

A³I designs the routes Portolan selects

1	2	3 · this course	4	5	6
Session	Bearings	**Route**	First Crossing	Fleet	Harbour

AI Tool Selection and Rollout

PROGRAMME

Time	Block	Theory	Practice
09:00–10:45	**Criteria before vendors.** Your selection criteria; data, security and residency questions	15 min	90 min
11:00–12:30	**Platform comparison.** Claude, ChatGPT, Copilot and Gemini scored on your criteria	15 min	75 min
13:30–15:00	**Total cost.** Licence, usage, integration, training and change in one model	15 min	75 min
15:15–17:00	**Rollout and adoption.** Pilot group, training path, adoption measures and exit terms	15 min	90 min
Total	Breaks and lunch not counted	**1h00**	**5h30**

LABS, ON YOUR OWN MATERIAL

Selection criteria
What matters to your organisation, weighted before any demo.

Platform scoring
Four platforms scored against your criteria, with evidence.

Total-cost model
Three-year cost, including what vendors leave out.

90-day rollout plan
Who goes first, how they learn, how you measure.

WHAT TO BRING

Your current IT stack summary, any AI licences already held, and the use cases being considered.

AFTER THE COURSE

Atlas, the AI coach on Learn N' Succeed, follows up at day 3, 7 and 30. Your work and the prompt kit stay in your space and can feed a Portolan roadmap.

LEARNING PATH

BEFORE
FLU1 Generative AI Essentials

THIS COURSE
FLU7 AI Tool Selection and Rollout

AFTER
Portolan Route stage: tool short-lists per route

FORMATS AND PRICE

Rs 32,000 · €600 · USD 700

per participant

Full day, excluding VAT; lunch and materials included
Public sessions through the year
In-house on request, 10 to 20 participants

Not sure where to start?
Book the Portolan 20-minute call →
aetheis.com/portolan